

GEORGIA WILDLIFE FEDERATION, INC.

Financial Statements

For the Year Ended September 30, 2011

HUBERT A. BRISCOE, CPA
Certified Public Accountants
PO Box 531
Winder, Georgia 30680-0531

Georgia Wildlife Federation, Inc.
Financial Statements
For the Year Ended September 30, 2011

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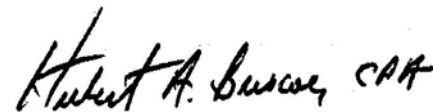
INDEPENDENT AUDITORS' REPORT

To the Board of Directors:
Georgia Wildlife Federation, Inc.
11600 Hazelbrand Rd
Covington, Georgia 30014

We have audited the accompanying Statement of Financial Position of the Georgia Wildlife Federation, Inc. as of September 30, 2011, the related Statements of Activities, Cash Flows, and Functional Expenses for the year then ended. These financial statements are the responsibility of the Federation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above presents fairly, in all material respects, the financial position of the Georgia Wildlife Federation, Inc. as of September 30, 2011 and the changes in its net assets, cash flows, and functional expenses for the year then ended in conformity with accounting principles generally accepted in the United States of America.



HUBERT A. BRISCOE, CPA

December 27, 2011

Georgia Wildlife Federation, Inc.
Statement of Financial Position
September 30, 2011

ASSETS

Current Assets

Cash and Cash Equivalents	\$ 329,424
Accounts Receivable	500
Inventory	6,631
Prepaid Expenses	1,000
Unconditional Promises to Give (Note C)	11,243

Total Current Assets	<u>\$ 348,798</u>
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Capital Assets, Net (Note E)

Buildings and Equipment	\$ 1,402,449
Land	2,609,746

Total Capital Assets, Net	<u>\$ 4,012,195</u>
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Other Assets

Restricted Cash	\$ 67,141
Unconditional Promises to Give	9,369
Land Not Used in Operations (Note D)	18,000

Total Other Assets	<u>\$ 94,510</u>
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TOTAL ASSETS	<u>\$ 4,455,503</u>
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LIABILITIES

Current Liabilities

Accounts Payable	\$ 3,848
Accrued Expenses	19,675

Total Current Liabilities	<u>\$ 23,523</u>
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Non-Current Liabilities

Sportsmen's Show Deposits (Note F)	\$ 15,170
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Total Non-Current Liabilities	<u>\$ 15,170</u>
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TOTAL LIABILITIES	<u>\$ 38,693</u>
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NET ASSETS

Unrestricted	\$ 4,326,449
Temporarily Restricted (Note G)	90,361
Permanently Restricted	<u>-</u>

TOTAL NET ASSETS	<u>\$ 4,416,810</u>
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Georgia Wildlife Federation, Inc.
Statement of Activities
For the Fiscal Year Ended September 30, 2011

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES AND OTHER SUPPORT				
Contributions and Grants	\$ 199,380	\$ 70,000	\$ -	\$ 269,380
In-kind Contributions	24,169	-	-	24,169
Sportsmen's Shows	353,969	-	-	353,969
Conservation Memberships (Note H)	172,132	-	-	172,132
Membership Dues	30,898	-	-	30,898
Special Events	88,381	-	-	88,381
Less: Costs of Direct Benefits of Special Event Donors	(71,434)	-	-	(71,434)
Other Income	17,437	-	-	17,437
Restrictions Satisfied by Payments	162,780	(162,780)	-	-
TOTAL REVENUES	\$ 977,712	\$ (92,780)	\$ -	\$ 884,932
EXPENSES				
Program Services	\$ 869,709	\$ -	\$ -	\$ 869,709
General and Administrative	60,910	-	-	60,910
Fundraising	31,843	-	-	31,843
TOTAL EXPENSES	\$ 962,462	\$ -	\$ -	\$ 962,462
INCREASE/(DECREASE) IN NET ASSETS FROM OPERATIONS	\$ 15,250	\$ (92,780)	\$ -	\$ (77,530)
Interest Income	2,259			2,259
CHANGE IN NET ASSETS	\$ 17,509	\$ (92,780)	\$ -	\$ (75,271)
NET ASSETS - BEGINNING OF YEAR	4,308,940	183,141	-	4,492,081
NET ASSETS - END OF YEAR	\$ 4,326,449	\$ 90,361	\$ -	\$ 4,416,810

See Accompanying Notes to the Financial Statements

Georgia Wildlife Federation, Inc.
Statement of Cash Flows
For the Fiscal Year Ended September 30, 2011

Cash Flows From Operating Activities

Change in Net Assets from Operations	\$ (77,530)
Adjustments to Reconcile change in net assets from operations to Cash Provided/(Used) by Operating Activities:	
Depreciation	77,497
(Increase)/Decrease - Accounts Receivable	(500)
(Increase)/Decrease - Inventory	(2,881)
(Increase)/Decrease - Prepaid Expenses	(700)
(Increase)/Decrease - Unconditional Promises to Give	15,400
Increase/(Decrease) - Accounts Payables	(20,920)
Increase/(Decrease) - Accrued Expenses	(10,609)
Increase/(Decrease) - Sportsmen's Show Deposits	(4,170)
Net Cash Provided/(Used) by Operating Activities	<u>\$ (24,413)</u>

Cash Flows from Capital Activities

Donated Capital Asset Auctioned	\$ 29,511
Net Cash Provided/(Used) by Capital Activities	<u>\$ 29,511</u>

Cash Flows from Investing Activities

Interest Income	\$ 2,259
Net Cash Provided/(Used) by Investing Activities	<u>\$ 2,259</u>

Net Increase/(Decrease) in Cash	\$ 7,357
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Cash and Cash Equivalents - Beginning of Year	<u>389,208</u>
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Cash and Cash Equivalents - End of Year	<u><u>\$ 396,565</u></u>
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Georgia Wildlife Federation, Inc.
Statement of Functional Expenses
For the Fiscal Year Ended September 30, 2011

	Program Services	General and Administrative	Fundraising	Total
Personnel Costs	\$ 377,936	\$ 43,546	\$ 27,129	\$ 448,611
Sportsmen's Show Expenses	191,122	-	-	191,122
Depreciation	77,497	-	-	77,497
Outside Services	29,382	15,363	700	45,445
Georgia Hunters for the Hungry Meat Processing	29,145	-	-	29,145
Insurance	29,060	-	-	29,060
Supplies and Equipment	28,873	50	-	28,923
Utilities	27,870	1,347	74	29,291
Repairs and Maintenance	21,745	331	3,940	26,016
Property Taxes	17,419	79	-	17,498
Dues, Fees and Subscriptions	14,251	158	-	14,409
Travel	11,803	36	-	11,839
Postage	11,006	-	-	11,006
Contributions and Re-granted Funds	2,600	-	-	2,600
TOTAL EXPENSES	\$ 869,709	\$ 60,910	\$ 31,843	\$ 962,462

See Accompanying Notes to the Financial Statements

Georgia Wildlife Federation, Inc.
Notes to the Financial Statements
For the Year Ended September 30, 2011

NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Activities

The Georgia Wildlife Federation, Inc. (the Federation) is a not-for-profit corporation, incorporated under the laws of the State of Georgia in 1936, dedicated to educating the public in recognizing resource conservation as a way of life and encouraging the intelligent management of the life sustaining resources of the Earth. The Federation is an affiliate of the National Wildlife Federation. The Federation operates the Alcovy Conservation Center and the Mill Creek Nature Center as educational outreaches to the public. These two properties, along with the Wharton Center, other properties, and conservation easements, are held for permanent land and wildlife habitat conservation. The Federation generates substantial resources by organizing and hosting several sportsmen's shows for fishermen, hunters, and outdoor enthusiasts. Other areas of funding are provided by membership fees and contributions from individuals, corporations and foundation grants.

The Federation is governed by a Board of Trustees. Trustees are selected by delegates at the Federation's annual meeting and by other board members. The Federation's Executive Committee consists of the Chair, Vice-Chair, Secretary, Treasurer, and the Delegate to the National Federation. Daily operations of the Federation are managed by the chief executive officer.

Basis of Accounting and Presentation

The Federation's financial statements have been prepared based on the accrual basis of accounting. Revenue from exchange transactions is principally derived from the various sportsmen's shows that the Federation sponsors throughout the year. These revenues are recorded as an increase to unrestricted net assets when the show occurs and the revenue is earned. Expenses are recorded as decreases in unrestricted net assets when incurred. The Federation considers membership dues to have the characteristics of an unrestricted contribution and recognizes them as an increase to unrestricted net assets when the cash is received.

The financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted depending on the presence or absence of donor-imposed limitations on their use. Permanently restricted net assets consist of contributions that include donor-imposed restrictions that the assets be held in perpetuity. The Federation currently has no permanently restricted net assets. Temporarily restricted net assets consist of contributions that include donor-imposed restrictions that the assets be used for a particular purpose or over a particular period. Unrestricted net assets are not subject to any donor-imposed restrictions. In addition, the organization is required to present a statement of cash flows.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the statement of financial position and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from those estimates.

Georgia Wildlife Federation, Inc.
Notes to the Financial Statements
For the Year Ended September 30, 2011

NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Significant Concentrations

The Federation reports the revenue that it receives from the sportsmen's shows separately on the Statement of Activities. The revenue from these shows is reported as "Sportsmen's shows" and "Conservation memberships". The total revenue obtained from the sportsmen's shows was \$526,101.

The Federation received several large contributions during the year ended September 30, 2011. The Federation's five largest donors contributed a total of \$185,299 during the year. These contributions ranged in size from \$25,000 to \$50,000.

Contributions and Donated Services

Contributions, including unconditional promises to give, are recorded in the period received as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Non-cash contributions are recorded at their estimated fair value as of the date of grant. Contributions of long-lived assets without explicit donor-imposed restrictions concerning their use are recorded as an increase to unrestricted net assets. Restrictions, which require that contributions be used to acquire long-lived assets, are considered to be met and the net assets reclassified as unrestricted, when the asset is purchased and placed in service. Contributions with donor-imposed restrictions, whose restrictions are met in the year of grant, are recorded as an increase to unrestricted net assets.

Unconditional promises to give, receivable more than one year from the date of grant, are discounted to their net present value using a discount rate commensurate with the related risks involved. Amortization of any discount on long-term promises to give is recorded as additional contribution revenue. Allowances for uncollectible unconditional promises to give are recorded based on management's evaluation of the current portfolio of promises to give and the likelihood that the Federation might not collect all of the unconditional promises. Currently, management does not consider any allowance to be necessary.

The Federation has adopted SFAS No. 116, *Accounting for Contributions Received and Contributions Made*. Under SFAS No. 116, donated services are required to be recorded at their fair value in the financial statements if they create or enhance a non-financial asset or they require specialized skills, are provided by entities or persons possessing those skills, and would be purchased if they were not donated. The Federation has received many hours of contributed services from unpaid volunteers throughout the community. The services did not require specialized skills nor would the services typically be purchased if they were not donated. Consequently, these contributed services have not been reflected in the Federation's financial statements.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Federation considers all highly liquid debt instruments with an initial maturity of three months or less to be cash equivalents. Assets that would normally meet the criteria for being classified as cash and cash equivalents, which are subject to donor restrictions requiring that the assets be used for long-term purposes, are not classified as cash and cash equivalents.

Georgia Wildlife Federation, Inc.
Notes to the Financial Statements
For the Year Ended September 30, 2011

NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Investments

The Federation values its investments in nonfinancial assets at historical cost, or estimated fair value on the date of grant for donated investments. The Federation's accounting policy is to report investments which constitute financial assets at their fair value on the balance sheet date. The Federation held no investments in financial assets at year end.

Inventory

The Federation values its inventory at the lower of cost or market using a first in-first out assumption. All of the Federation's inventory costs represent the purchase cost of the policies items.

Property and Equipment

Property and equipment are stated at their historical cost, or estimated fair value on the date of grant for donated assets. The Federation capitalizes new property, plant and equipment purchases or donations of over \$5,000. Major renovations that significantly extend the life of plant and equipment are also capitalized. All ordinary repairs and maintenance are expensed as incurred. The Federation does not imply a time restriction on otherwise unrestricted contributions of property and equipment. Depreciation of plant and equipment is calculated on the straight-line basis over the estimated useful life of the assets.

Estimated useful lives of property, plant and equipment are as follows:

Buildings	30-40 years
Building Improvements	20 years
Equipment	5-10 years
Vehicles	5 years
Furniture	10 years

Income Taxes

The Federation is exempt from all federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes is made in the financial statements. Furthermore, the Federation has been determined by the Internal Revenue Service to not be a private foundation under Section 509(a) of the Internal Revenue Code.

Subsequent Events

Management has evaluated subsequent events through December 27, 2011, the date the financial statements were available to be issued.

Operating activities

The Federation separates its activities into operating and non-operating activities. Operating activities include all of the Federation's operations that are related to the ongoing operations of the Federation.

Georgia Wildlife Federation, Inc.
Notes to the Financial Statements
For the Year Ended September 30, 2011

NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Advertising costs

The Federation does not engage in direct-response advertising, other than mailing notices of events, and expenses all advertising costs as incurred. The Federation's advertising costs for the year totaled \$49,731. All of the advertising costs were incurred in support of the Federation's sportsmen's shows.

NOTE B: CASH CONCENTRATION

All of the cash and cash equivalents held by the Federation are fully insured by the FDIC. During 2008, the FDIC increased the insurance limit for each depositor at each bank from \$100,000 to \$250,000. The FDIC plans for the increased deposit insurance to remain in effect until December 31, 2013, at which time the deposit insurance will revert to \$100,000. During the year, the Federation has maintained cash balances that exceeded \$100,000 that would have been subject to custodial credit risk if the additional insurance were not provided by the FDIC.

NOTE C: UNCONDITIONAL PROMISES TO GIVE

The Federation records contribution revenue at the time that a donor provides written evidence of an unconditional promise. The Federation records revenue at the net present value of the unconditional promises to give using the yield of the 10-year Treasury Note rate as the discount rate. This rate ranged from 3.31% to 4.61% for the fiscal years ending September 30, 2006 through 2009.

Unconditional promises to give are due to be collected as follows:

2012	\$ 11,600
2013	<u>10,000</u>
	21,600
Less: Unamortized Discount	<u>(988)</u>
	<u>\$ 20,612</u>

The Federation's unconditional promises to give include one promise to give \$10,000 per year for a remaining two years. If the donor were to fail to honor its unconditional promise to give, the Federation would incur a loss of \$19,149. This amount represents the carrying value of the promise to give. The Federation does not require the use of collateral as security for the promises to give, nor does it require the use of a master netting arrangement. The Federation believes that no allowance for uncollectible promises to give is necessary and that the carrying value of the promises to give approximates their fair value.

NOTE D: LAND NOT USED IN OPERATIONS

The land not used in operations as of September 30, 2011 consists of a subdivision lot that was donated to the Federation. The Federation's management does not consider the subdivision lot to be used as a part of the Federation's operations or in its mission of conserving wildlife habitat. Accordingly, the lot is presented in the financial statements separately from property, plant and equipment.

NOTE E: PROPERTY AND EQUIPMENT

Property and equipment as of September 30, 2011 consisted of the following:

Georgia Wildlife Federation, Inc.
Notes to the Financial Statements
For the Year Ended September 30, 2011

NOTE E: PROPERTY AND EQUIPMENT, CONTINUED

Land	\$ 2,609,746
Buildings and Improvements	2,075,454
Furniture and Fixtures	6,682
Vehicles	<u>65,671</u>
	4,757,553
Less: Accumulated Depreciation	<u>(745,358)</u>
	<u>\$ 4,012,195</u>

The land presented above represents the carrying value of the land at the Alcovy Conservation Center, Mill Creek Nature Center, and the Wharton Nature Center. The Federation manages this land as protected wildlife habitat. The Federation has granted conservation easements to other conservation organizations to help ensure that the land continues to be managed as valuable wildlife habitat.

NOTE F: SPORTSMEN'S SHOW DEPOSITS

The Federation records revenue from booth rentals at its sportsmen's show on the day that the sportsmen's show takes place. The Federation has received \$15,170 in deposits toward booth rentals at sportsmen's shows that will occur after September 30, 2011. Accordingly, this amount is reflected in the financial statements as a liability on the Statement of Financial Position.

NOTE G: TEMPORARILY RESTRICTED NET ASSETS

Assets held by the Federation are subject to donor-imposed restrictions as follows at September 30, 2011:

Mill Creek Nature Center	\$ 67,141
Water Coalition	2,608
Unconditional promises to give for use in future periods	<u>20,612</u>
	<u>\$ 90,361</u>

NOTE H: CONSERVATION MEMBERSHIPS

The Federation organizes and produces four sportsmen's shows throughout the year. Individuals that purchase admission to the sportsmen's shows are asked to provide their name and address to the Federation so that the Federation can provide the individual with a Conservation Membership. The Conservation Members are contacted at various times throughout the year with information that the Federation feels would be of interest to the individuals. The Federation counts all persons with whom it regularly corresponds as members. Accordingly, the Federation records the revenues generated from the admissions at sportsmen's show as Conservation Membership revenue.

NOTE I: NONCASH CONTRIBUTIONS AND TRANSACTIONS

During the year ended September 30, 2011, the Federation received contributions of several noncash items. The Federation used many of the items as auction items at its annual Sportsmen's Dinner. The other items were used as gifts acknowledging the hard work of the many volunteers that help in the Federation's programs. The Federation recorded these noncash contributions at the fair value on the date of donation. The total fair value of all of the noncash contributions received during the year was \$24,169.

Georgia Wildlife Federation, Inc.
Notes to the Financial Statements
For the Year Ended September 30, 2011

NOTE I: NONCASH CONTRIBUTIONS AND TRANSACTIONS, CONTINUED

Additionally, the Federation received noncash items in return for booth space at the sportsmen's shows. The Federation valued the items received at the retail price of the booth space, except in cases where the item received was subsequently sold soon after it was received. In these cases, the Federation recorded the value of the items at the price that was received for them in a subsequent cash sale of the item. The total noncash payment received by the Federation in exchange for booth space during the year was \$3,403.

NOTE K: RELATED PARTY TRANSACTIONS

During the year, the Federation held an auction at its annual Sportsmen's Dinner. The auction was open to anyone in attendance. At this auction, there were items of limited value that various employees and board members of the Federation placed the winning bid on. The total winning bid on all of these items was not significant. Payment for all winning bids was received by the Federation prior to the individuals taking possession of the items.